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Preliminary Examination
Reading List: Sociology of Organizations (Minor)

Compilations

- Fischer, Frank and Carmen Sirianni (eds). 1994. *Critical Studies in Organization and Bureaucracy, Revised and Expanded Edition*. Philadelphia, PA: Temple University Press.
- Grusky, Oscar and George Miller (eds). 1981. *The Sociology of Organizations: Basic Studies*. Second Edition. New York, NY: Free Press.
- Scott, Richard. 2003. *Organizations: Rational, Natural and Open Systems*. Fifth Edition. Upper Saddle River, NJ: Pearson Education.

Rational and Formal Perspectives

- McNeil, Kenneth. 1978. "Understanding Organizational Power: Building on the Weberian Legacy." *Administrative Science Quarterly* 23:65–90.
- Perrow, Charles. 1986. *Complex Organizations, 3rd Edition*. New York: Random House.

Human Relations and Natural System Conceptions of Organizations

- Vaughn, Diane. 1996. *The Challenger Launch Decision: Risky Technology, Culture, and Deviance at NASA*. Chicago, IL: University of Chicago Press.
- Vaughn, Diane. 1998. "Rational Choice, Situated Action, and the Social Control of Organizations." *Law & Society Review* 32:23–61.
- Vaughn, Diane. 1999. "The Dark Side of Organizations: Mistake, Misconduct, and Disaster." *Annual Review of Sociology* 25:271–305.

Decision-Making Theory

- Levitt, Barbara and Clifford Nass. 1989. "The Lid on the Garbage Can: Institutional Constraints on Decision-Making in the Technical Core of College-Text Publishers." *Administrative Science Quarterly* 34:190–207.
- March, James and Herbert Simon. 1958. "Cognitive Limits on Rationality." Pp. 136-171 in *Organizations*. New York, NY: Wiley-Blackwell.

Institutionalism and Neo-Institutionalism

- Davis, Gerald F., Kristina A. Diekmann, and Catherine H. Tinsley. 1994. "The Decline and Fall of the Conglomerate Firm in the 1980s: The Deinstitutionalization of an Organizational Form." *American Sociological Review* 59:547–570.
- DiMaggio, Paul J. and Walter W. Powell. 1983. "The Iron Cage Revisited: Institutional Isomorphism and Collective Rationality in Organizational Fields." *American Sociological Review* 48:147–160.

- Kraatz, Matthew S. and Edward J. Zajac. 1996. "Exploring the Limits of the New Institutionalism: The Causes and Consequences of Illegitimate Organizational Change." *American Sociological Review* 61:812–836.
- Meyer, John and Brian Rowan. 1977. "Institutionalized Organizations: Formal Structure as Myth and Ceremony." *American Journal of Sociology* 83:340–363.
- Mizruchi, Mark and Lisa Fein. 1999. "The Social Construction of Organizational Knowledge: A study of the Uses of Coercive, Mimetic, and Normative Isomorphism." *Administrative Science Quarterly* 44:653–683.
- Selznick, Philip. 1966. *TVA and the Grass Roots*. New York: Harper and Row.
- Stinchcombe, Arthur. 1997. "On the Virtues of the Old Institutionalism." *Annual Review of Sociology* 23:1–28.

Transaction Cost Theory

- Coase, Ronald H. 1937. "The Nature of the Firm." *Economica* 4:386–405.
- Simon, Herbert. 1991. "Organizations and Markets." *Journal of Economic Perspectives* 5: 25–44.
- Williamson, Oliver E. 1981. "The Economics of Organization: The Transaction Cost Approach." *American Journal of Sociology* 87: 548–577.

Resource Dependence Theory

- Aldrich, Howard E. and Jeffrey Pfeffer. 1976. "Environments of Organizations." *Annual Review of Sociology* 2:79–105.
- Davis, Gerald and Adam Cobb. 2010. "Resource Dependence Theory: Past and Future." Pp. 21-42 in *Stanford's Organization Theory Renaissance, 1970-2000*. Bingley, NY: Emerald Group.
- Palmer, Donald, Brad Barber, Xueguang Zhou, and Yasemin Soysal. 1995. "The Friendly and Predatory Acquisitions of Large U.S. Corporations in the 1960s: The Other Contested Terrain." *American Sociological Review* 60:469–499.
- Pfeffer, Jeffrey and Gerald R. Salancik. 1978. *The External Control of Organizations: A Resource Dependence Perspective*. New York: Harper and Row.

Population Ecology

- Baum, Joel A.C. and Walter W. Powell. 1995. "Cultivating an Institutional Ecology of Organizations: Comment on Hannan, Carroll, Dundon, and Torres." *American Sociological Review* 60:529–538.
- Hannan, Michael T. and Glenn R. Carroll. 1995. "Theory Building and Cheap Talk about Legitimation: Reply to Baum and Powell." *American Sociological Review* 60:539–544.
- Hannan, Michael and John Freeman. 1977. "The Population Ecology of Organizations." *American Journal of Sociology* 82:929–964.
- Hannan, Michael and John Freeman. 1984. "Structural Inertia and Organizational Change." *American Sociological Review* 49:149–164.

Singh, Jitendra V. and Charles J. Lumsden. 1990. "Theory and Research in Organizational Ecology." *Annual Review of Sociology* 16:161-195.

Organizational Form

Berle, Adolf and Gardiner Means. [1932] 1991. *The Modern Corporation and Private Property*. New Brunswick, NJ: Transaction Publishers.

Boies, John and Harland Prechel. 2002. "Capital Dependence, Political Behavior and Change to the Multilayered Subsidiary Form." *Social Problems* 49:301–326.

Chandler, Alfred. 1962. *Strategy and Structure: Chapters in the History of the American Industrial Enterprise*. Washington, DC: Beard Books.

Fligstein, Neil. 1985. "The Spread of the Multidivisional Form among Large Firms, 1919–1979." *American Sociological Review* 50:377–391.

Granovetter, Mark. 1984. "Small is Bountiful: Labor markets and Establishment Size." *American Sociological Review* 49:323–334.

Palmer, Donald, P. Devereaux Jennings, and Xueguang Zhou. 1993. "Late Adopting of the Multidivisional Form by Large Corporations." *Administrative Science Quarterly* 38:100–131.

Prechel, Harland. 1994. "Economic Crisis and the Centralization of Control over the Managerial Process: Corporate Restructuring and Neo-Fordist Decision Making." *American Sociological Review* 59:723–745.

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Prechel, Harland and John Boies. 1998. "Capital Dependence, Financial Risk, and Change from the Multidivisional to the Multilayered Subsidiary Form." *Sociological Forum* 13:321–362.

Prechel, Harland, John Boies, and Tim Woods. 1999. "Debt, Mergers and Acquisitions, Changing Institutional Arrangements and Transformation to the Multilayered Subsidiary Form." *Social Science Quarterly* 80:115–135.

Prechel, Harland. 2000. *Big Business and the State: Historical Transitions and Corporate Transformation, 1880s–1990s*. Albany, NY: State University of New York Press.

Roy, William. 1997. *Socializing Capital: The Rise of the Large Industrial Corporation in America*. Princeton, NJ: Princeton University Press.

Zorn, Dirk. 2004. "Here a Chief, There a Chief: The Rise of the CFO in the American Firm." *American Sociological Review* 69:345–364.

Organizational Embeddedness

Abolafia, Mitchel. 2010. "The Institutional Embeddedness of Market Failure: Why Speculative Bubbles Still Occur." *Research in the Sociology of Organizations* 30B:177–200.

- Burris, Val. 2005. "Interlocking Directorates and Political Cohesion among Corporate Elites." *American Journal of Sociology* 111:249–283.
- Castillia, Emilio. 2011. "Bringing Managers Back In: Managerial Influences on Workplace Inequality." *American Sociological Review* 76:667–694.
- Crutchley, Claire, Marlin Jensen, and Beverly Marshall. 2007. "Climate for Scandal: Corporate Environments that Contribute to Accounting Fraud." *The Financial Review* 42:53–73.
- Granovetter, Mark. 1985. "Economic Action and Social Structure: The Problem of Embeddedness." *American Journal of Sociology* 91:481–510.
- MacKay, Peter and Gordon M. Phillips. 2005. "How Does Industry Affect Firm Financial Structure?" *The Review of Financial Studies* 18:1433–1466.
- Mizruchi, Mark, Linda Brewster Stearns and Christopher Marquis. 2006. "The Conditional Nature of Embeddedness: A Study of Borrowing by Large U.S. Firms, 1973–1994." *American Sociological Review* 64:310–333.
- Podolny, Joel. 2001. "Networks as the Pipes and Prisms of the Market." *American Journal of Sociology* 107:33–60.
- Powell, Walter, Kenneth Koput, and Laurel Smith-Doerr. 1996. "Interorganizational Collaboration and the Locus of Innovation." *Administrative Science Quarterly* 41:116–145.
- Stearns, Linda Brewster and Kenneth D. Allan. 1996. "Economic Behavior in Institutional Environments: The Corporate Merger Wave of the 1980s." *American Sociological Review* 61:699–718.
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- Uzzi, Brian. 1997. "Social Structure and Competition in Interfirm Networks: The Paradox of Embeddedness." *Administrative Science Quarterly* 42:35–67.
- Uzzi, Brian. 1999. "Embeddedness in the Making of Financial Capital: How Social Relations and Networks Benefit Firms Seeking Financing." *American Sociological Review* 64:481–505.

Risk and Wrongdoing

- Auyero, Javier and Debora Swistun. 2008. "The Social Production of Toxic Uncertainty." *American Sociological Review* 73(3): 357-379.
- Beamish, Thomas. 2000. "Accumulating Trouble: Complex Organization, a Culture of Silence, and a Secret Spill." *Social Problems* 47(4): 473-498.
- Dietz, T, PC Stern and RW Rycroft. 1989. "Definitions of Conflict and the Legitimization of Resources: The Case of Environmental Risk." *Sociological Forum* 4(1): 47-70.
- Holzer, Boris and Yuval Millo. 2005. "From Risks to Second-Order Dangers in Financial Markets: Unintended Consequences of Risk Management Systems." *New Political Economy* 10:223–245.

- Palmer, Donald. 2012. *Normal Organizational Wrongdoing: A Critical Analysis of Theories of Misconduct in and by Organizations*. New York, NY: Oxford University Press.
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